



PT PP London Sumatra Indonesia Tbk

LONSUM FY 2009 FINANCIAL RESULT

Press Release

Jakarta, 10 March 2010

PT PP London Sumatra Indonesia Tbk ("Lonsum") today announced its financial result for the year ended 31 December 2009. Lonsum reported consolidated net sales of Rp3.20 trillion, declined by 16.8% from Rp3.85 trillion in 2008, mainly due to lower prices of palm products (CPO and Kernel), rubber, and also lower sales volume of "SumBio" oil palm seeds, but partially offset by 7.3% increase of palm products sales volume in 2009.

Sales contribution in 2009 are as follows: palm products 85%, rubber 11%, seeds 2%, and others 2%, while sales composition in 2008 are as follows: palm products 79%, rubber 14%, seeds 5%, and others 2%.

Cost of Goods Sold in 2009 decreased by 8.9% mainly due to lower purchased price of fresh fruit bunch (FFB). Operating Expenses also decreased by 31.9% mainly due to lower export tax and remuneration expenses. Income from Operation decreased by 22.5% to Rp1.02 trillion from Rp1.31 trillion and Operating Margin declined to 31.8% from 34.2% due to the impact of weaker prices of palm products and rubber, however this was partially cushioned by lower costs. Overall, Net Profit declined 23.7% to Rp707.5 billion from Rp927.6 billion.

In 2009, Lonsum recorded a 10.5% increase in its CPO production to 377.5 thousand tons from 341.6 thousand tons, in line with its nucleus FFB production growth driven by yield improvement and additional mature area.

Benny Tjoeng, the President Director of Lonsum, quoted "We will continue to focus on operational excellence to improve productivity through among others infrastructure development, enhance relationships with plasma farmers, and continue expansion focusing on oil palm. We are proud of our Roundtable on Sustainable Palm Oil (RSPO) certification achievement in 2009 for all our estates and factories in North Sumatra and will continue readying our remaining estates."

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About PT PP London Sumatra Indonesia Tbk

PT PP London Sumatra Indonesia Tbk ("Lonsum") (IDX: LSIP) is a leading oil palm plantation company in Indonesia.

Lonsum was established in 1906, and is one of Indonesia's oldest and largest publicly-listed plantation companies. It operates 38 company-owned estates and 14 plasma estates across North and South Sumatra, East Kalimantan, Java and Sulawesi covering mainly oil palm and rubber.

In April 2009, Lonsum received certification as sustainable palm oil producer for all plantations and facilities in North Sumatra. Lonsum produces approximately 170,000 tons of certified sustainable palm oil (CSPO) per annum.